

## BAYVIEW CAPITAL GROUP ANNOUNCES LATEST TRANSACTION



WAYZATA, MINNESOTA, November 1, 2010 – Bayview Capital Group announced today that its client, Wilson Tool International (“Wilson Tool”) has acquired the assets of Exacta Precision Products Ltd. (“Exacta Precision”) and Exacta Fabtool Ltd. (“Exacta Fabtool”) (collectively referred to as “Exacta”) of Toronto, Canada. Like Wilson Tool, Exacta has been a supplier of high-quality tooling for the fabrication and stamping industries since the mid-1960's.

"The merger of these great family-owned companies represents a strong step forward for our organizations," said Brian Robinson, CEO of Wilson Enterprises. "Each company will immediately enhance their product offerings and geographical coverage, which, in the end, is great news for our customers across North America and beyond."

The addition of these strong Canadian manufacturing organizations continues to extend Wilson Tool's increasing global manufacturing capabilities. By expanding manufacturing operations in the USA, England, China and now Canada, Wilson Tool is better able to serve its growing customer base around the world.

There will be no immediate change in operations for the companies. However, as the integration process moves forward, both Exacta and Wilson Tool customers will benefit greatly from the increased availability of existing product lines each manufacturer brings to the table as well as additional product lines to be made available soon. With the combination of the two sales forces, customers of both companies will also experience enhanced customer service and support.

### **About Wilson Tool**

Since 1966, Wilson Tool International® has been a leading provider of tooling solutions that enhance the performance of sheet metal fabricating machinery worldwide. Wilson Tool is the world's largest independent manufacturer of tooling systems for punch presses, press brakes and punch and die components for the stamping industry. Products are manufactured at the company's world headquarters in White Bear Lake, Minn., USA, at their European facility in Swindon, England, and their site in Shanghai, China, which serves a growing customer base in that region. Wilson Tool's network of sales engineers and international distributors operate in virtually every industrialized nation around the globe.

### **About Exacta**

Founded in 1967, Exacta Precision Products ([www.exactapunch.com](http://www.exactapunch.com)) manufactures all types of punches and dies, both standard and special shapes, for the metal stamping and fabrication industries worldwide. Exacta FabTool ([www.exactafabtool.com](http://www.exactafabtool.com)) has been manufacturing conventional press brake tooling for over 25 years and is also located in the Toronto area.

### **About Bayview Capital Group LLC**

Bayview Capital Group is a boutique mergers and acquisitions firm specializing in the representation of premier middle-market companies in buy and sell transactions. Bayview works with a limited client base so it can devote concentrated resources and personalized attention to each transaction. Client company revenues range between \$10 million and \$100 million. The company was founded in 1995 and operates with offices in Wayzata, Minnesota.

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