

## Bayview Capital Group Announces Latest Transaction



**WAYZATA, MINNESOTA, January 2, 2019** — Bayview Capital Group ("Bayview") announces the sale of its client Crane Engineering, Inc. ("Crane Engineering") to Engineering Systems, Inc. ("ESi").

"Today is an exciting and historic day for both our companies. This acquisition represents a significant milestone in ESi's continuing strategy of increasing the depth and breadth of the services we offer to meet the specialized needs of our clients, both large and small," said Michael Stevenson, CEO of ESi. "Crane's vision aligns perfectly with our own -- combining industry-leading experience and deep technical expertise to provide clients with the high quality, high value services they know and trust."

"Here at Crane Engineering, we already feel like we are part of the ESi family," said Tom Crane, President and CEO of Crane Engineering. "But we're most excited by what this means to our clients -- access to the expanded capabilities and industry offerings of the combined organization. It's the best of both worlds. Local access backed by a global network of top notch resources."

"Historically, ESi has an excellent track record of scaling our operations for the benefit of our clients -- enhancing responsiveness while continuing to build a collaborative team landscape across our technical disciplines," said Will Pinkston, President and Chief Operating Officer of ESi. "This will ultimately provide a higher level of value to end clients by ensuring that we can match the right expertise and technologies to fit the scope and complexity of a particular project. Crane Engineering shares a common character and culture, along with the technical leadership and strength to support our client-facing mission. It's a powerful combination."

Bayview initiated the sale process and acted as the exclusive financial advisor to Crane Engineering.

### **About Crane Engineering:**

A multi-disciplinary firm, Crane Engineering has a forty-year track record of providing industry leading forensic engineering and investigation services to clients for accident investigation, industrial applications, insurance subrogation and product liability litigation. For more information on Crane Engineering visit [www.craneengineering.com](http://www.craneengineering.com).

### **About ESi:**

ESi is a full-service engineering, scientific, and technical consulting firm with locations coast-to-coast. With state-of-the-art facilities, equipment, and an extensive national network of qualified professionals in practically every technical discipline, ESi can deploy the right team for virtually any project. For more information visit [www.engsys.com](http://www.engsys.com).

**About Bayview Capital Group LLC:**

Bayview Capital Group is a boutique mergers and acquisitions firm specializing in the representation and sale of premier middle-market companies in traditional manufacturing and service industries. Bayview works with a limited client base so it can devote concentrated resources and personalized attention to each transaction. Client company revenues range between \$10 million and \$100 million. The company was founded in 1995 and operates with offices in Wayzata, Minnesota.

For more information, please contact Peter Slocum, Managing Director, at (952) 345-2029.



Bayview Capital Group LLC  
214 Minnetonka Avenue S  
Wayzata, MN 55391  
[www.bayviewcap.com](http://www.bayviewcap.com)